

METHODS AND SYSTEMS FOR ILLUSTRATING AND COMPARING PRODUCT DATA
Mildred Karkoff, Doug Beuke, Debbie Patton and Joanne Pelliccioni

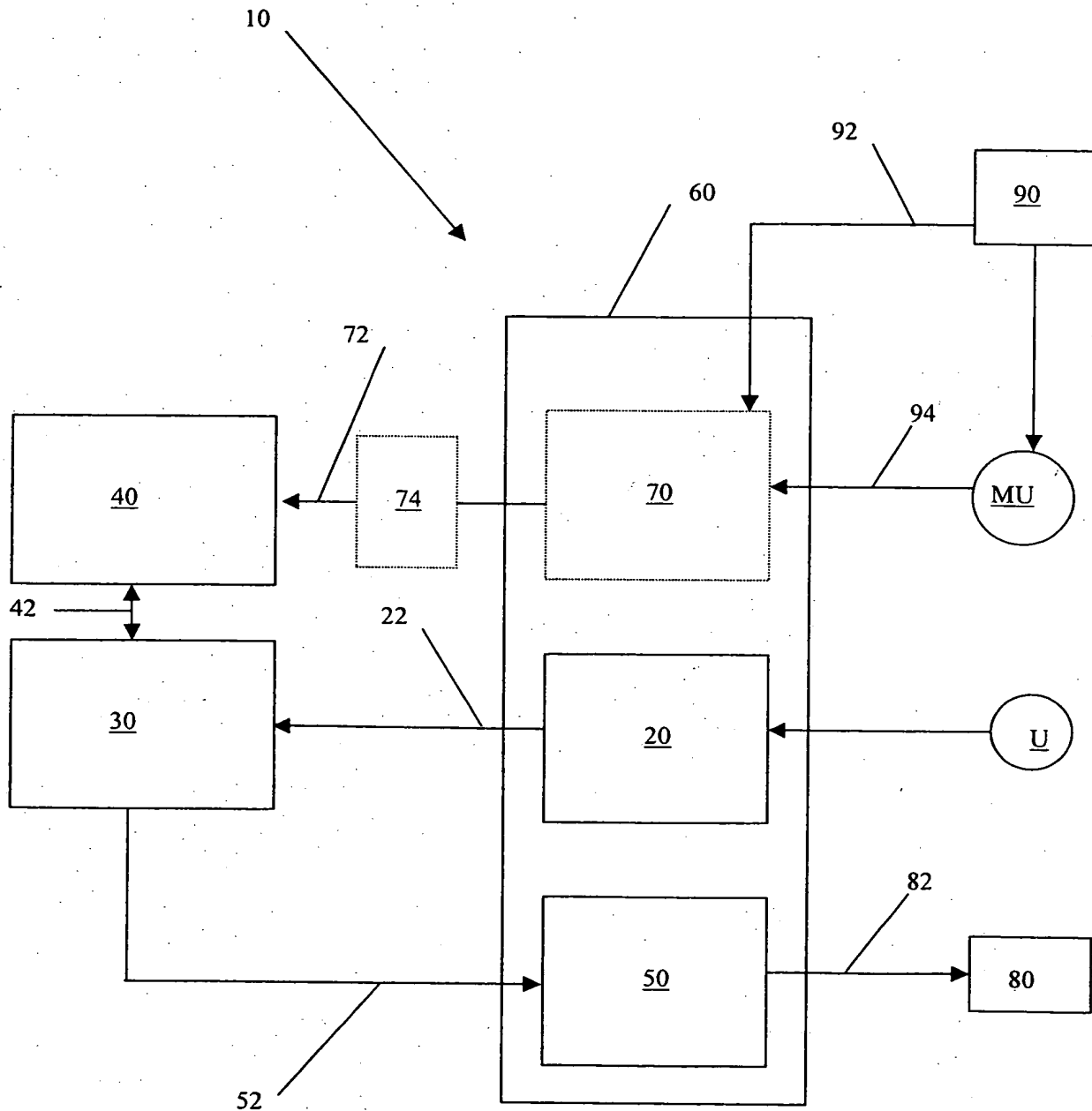


FIG. 1

METHODS AND SYSTEMS FOR ILLUSTRATING AND COMPARING PRODUCT DATA
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100

PPG
AutoRefinish
World Leaders in Automotive Finishes

Welcome to RTS

1. Please choose the type of report you would like to do:

110 ☐ Single Product RTS Calculation

120 ☐ Multiple Product Comparison

2. Enter in a product code or use the manufacturer search.

Manufacturer Search: 160

150 OR

Product Code Quick Search: 140

130

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Fig. 2a

METHODS AND SYSTEMS FOR ILLUSTRATING AND COMPARING PRODUCT DATA
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100

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110 ☐ Single Product RTS Calculation

120 ☒ Multiple Product Comparison

2. Enter in a product code or use the manufacturer search.

Manufacturer Search: PPG-PPG NA Search 160

Product Code Quick Search: BASF-RM 155
PPG-Matthews
PPG-Max Meyer
PPG-Nexa Autocol
PPG-PPG Europe
PPG-PPG NA

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Fig. 2b

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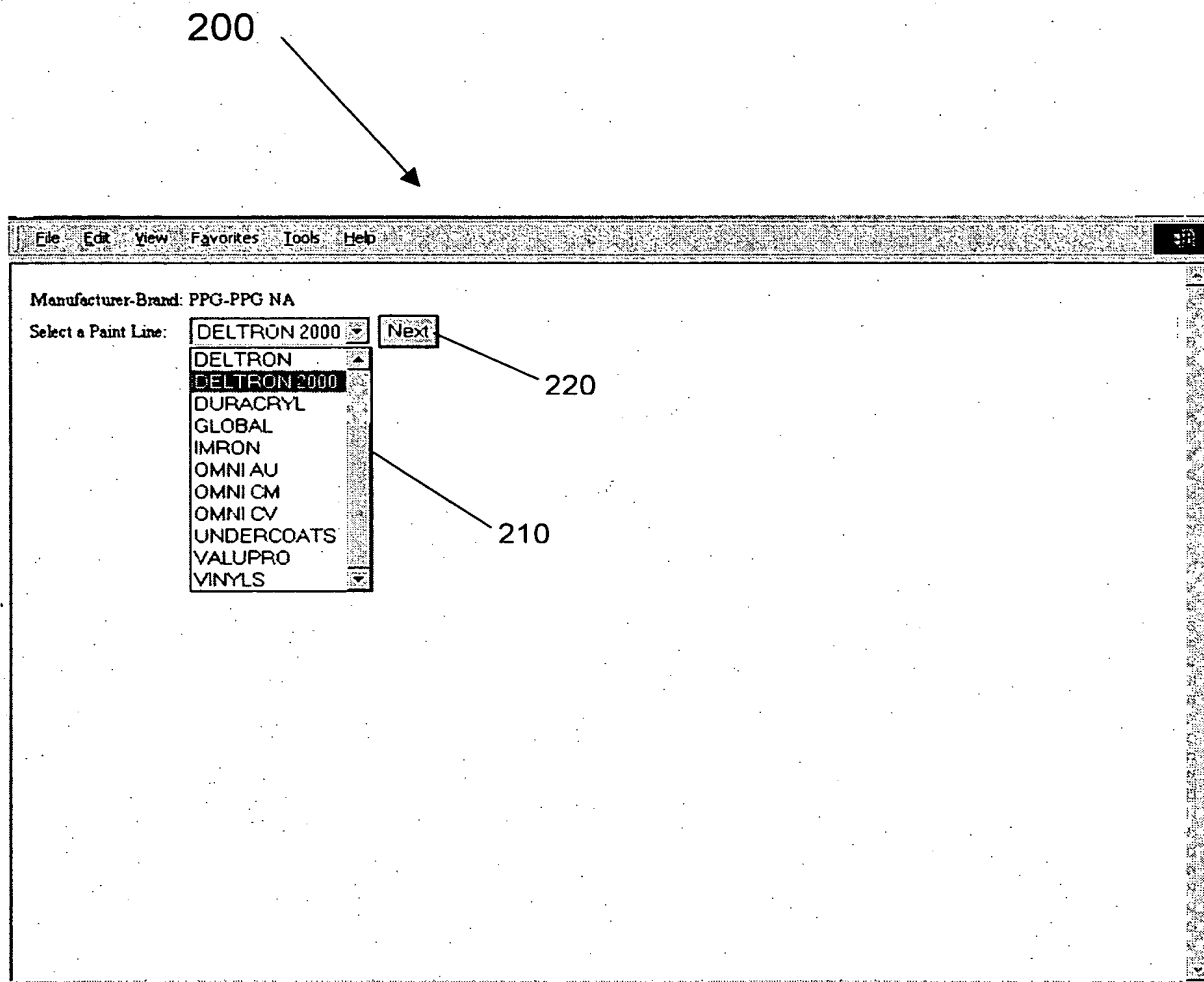


Fig. 2c

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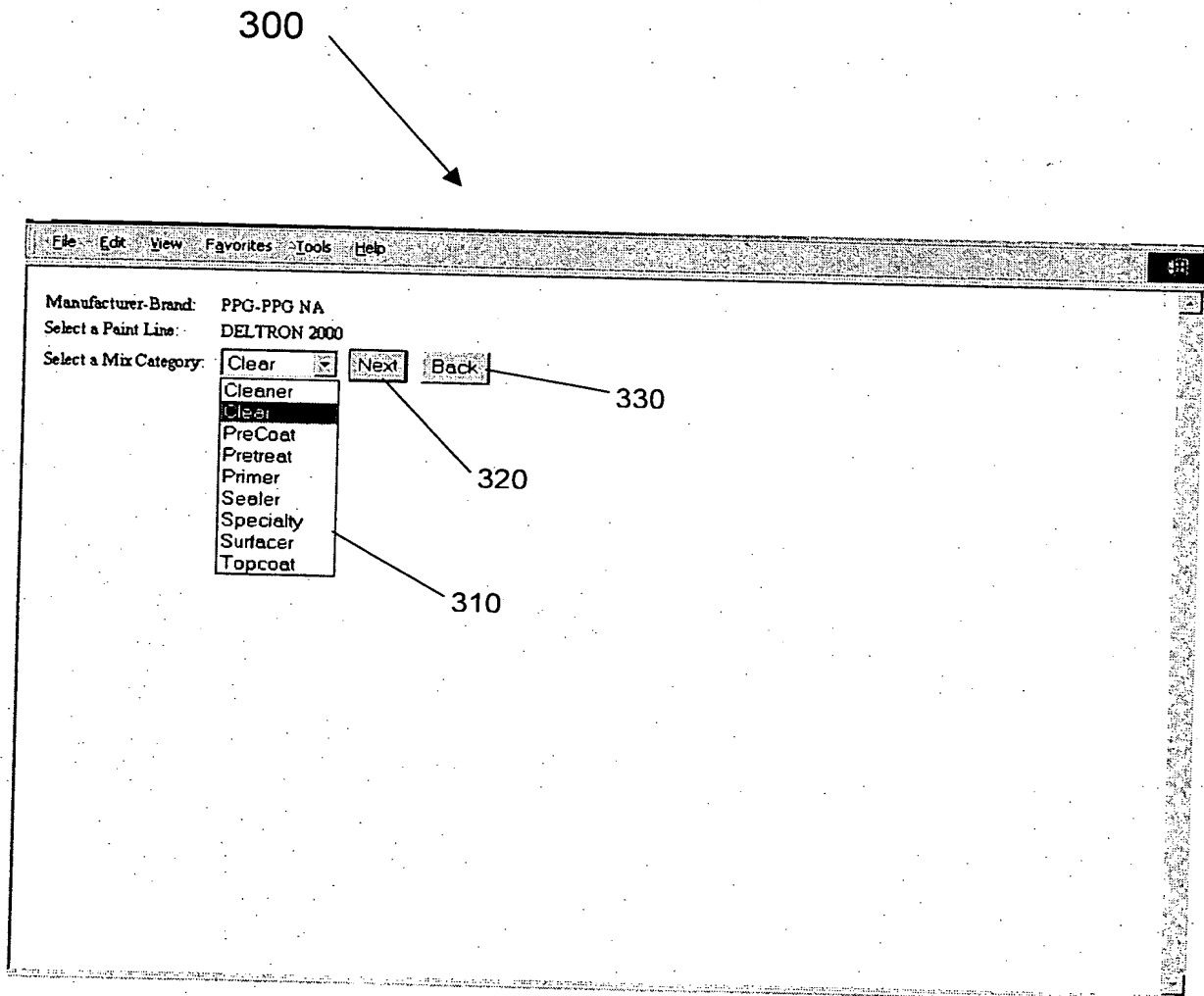


Fig. 2d

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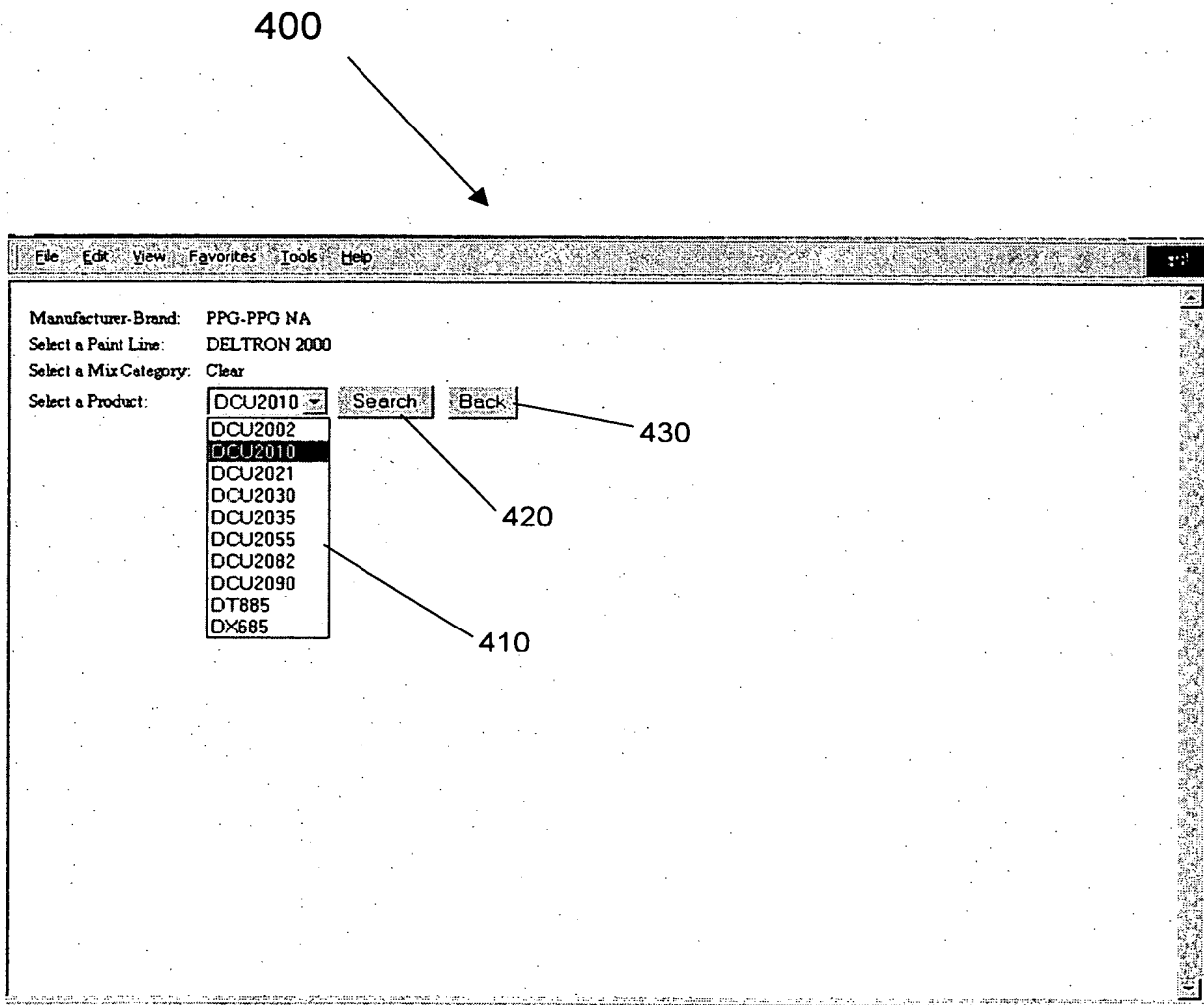


Fig. 2e

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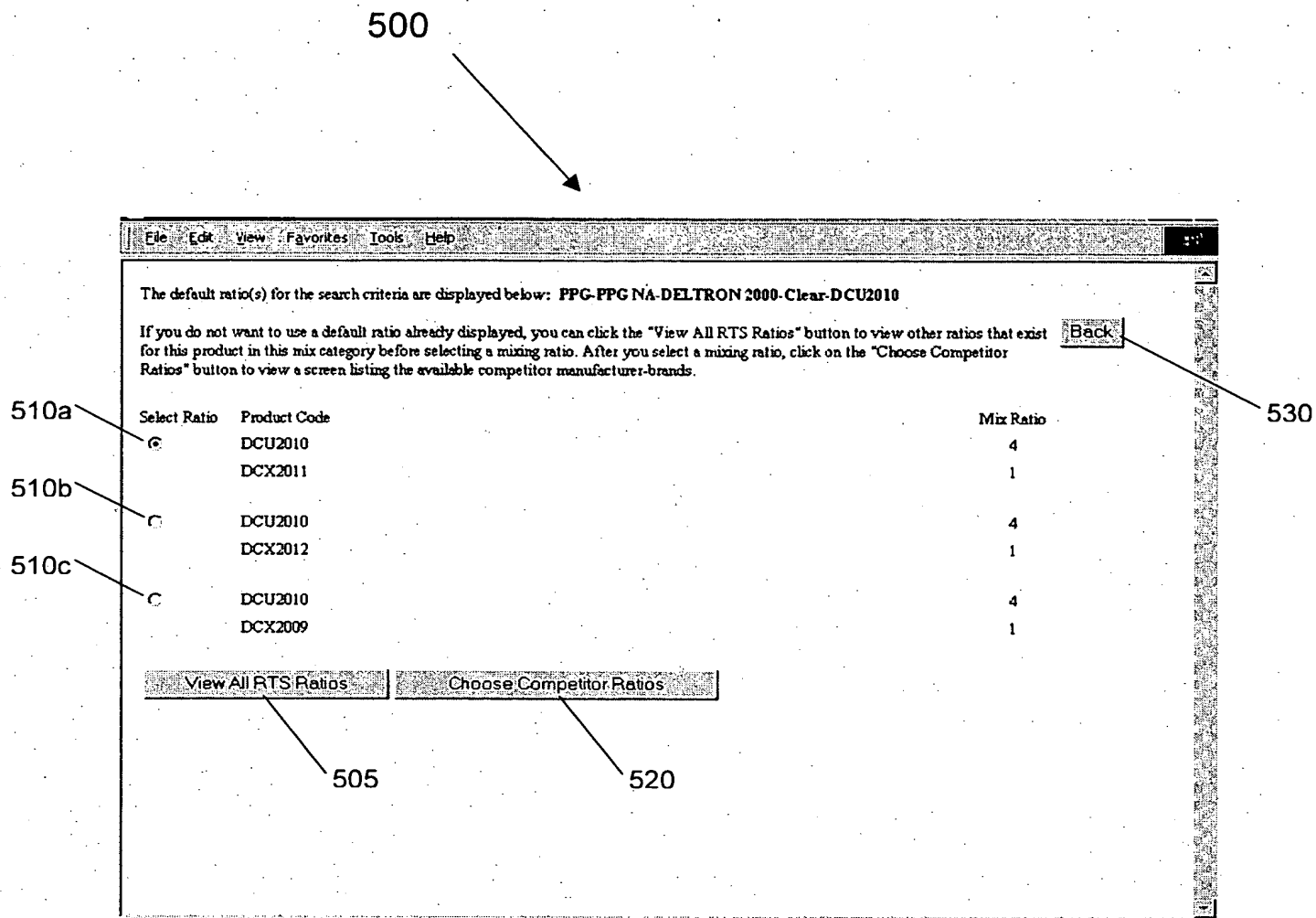


Fig. 2f

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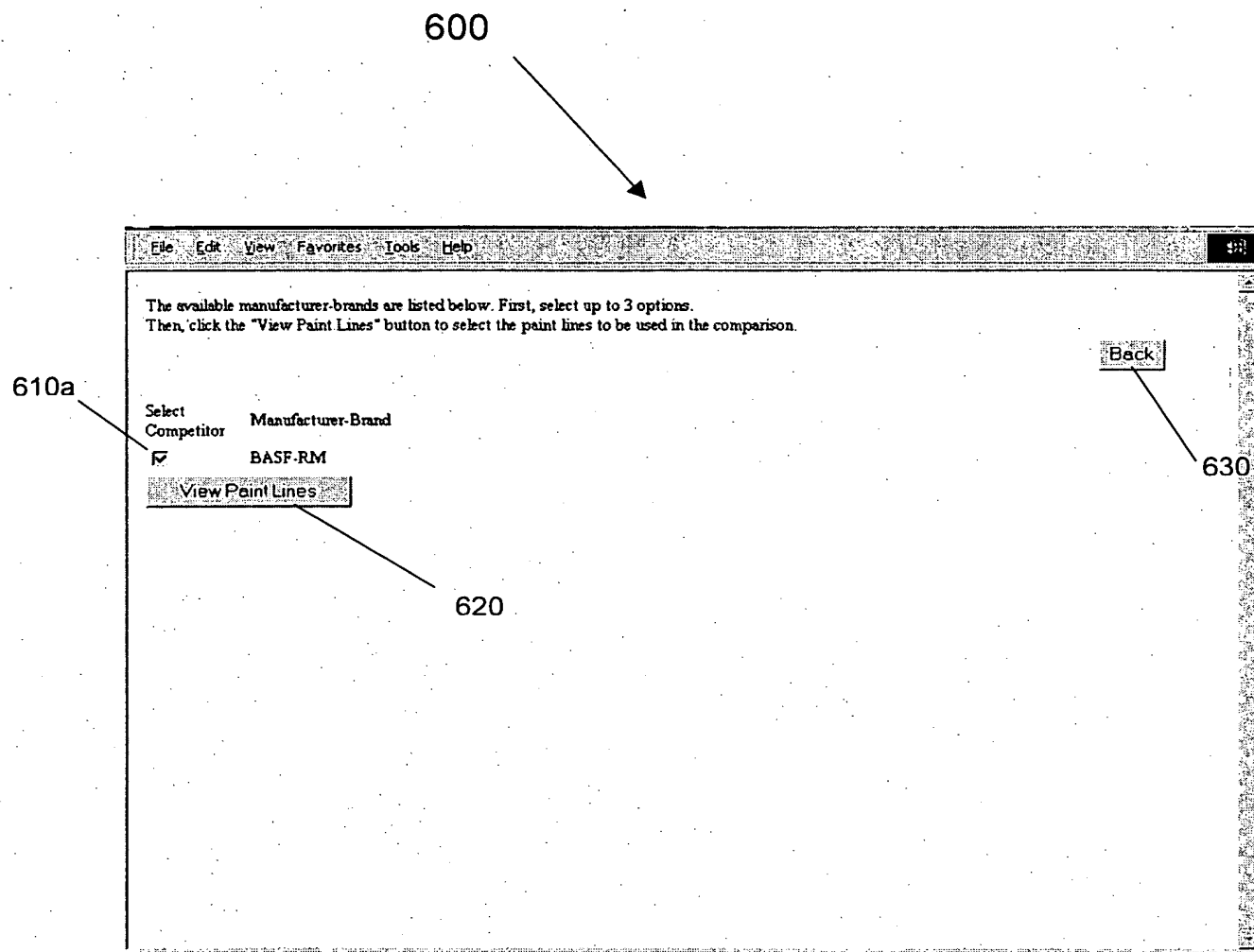


Fig. 2g

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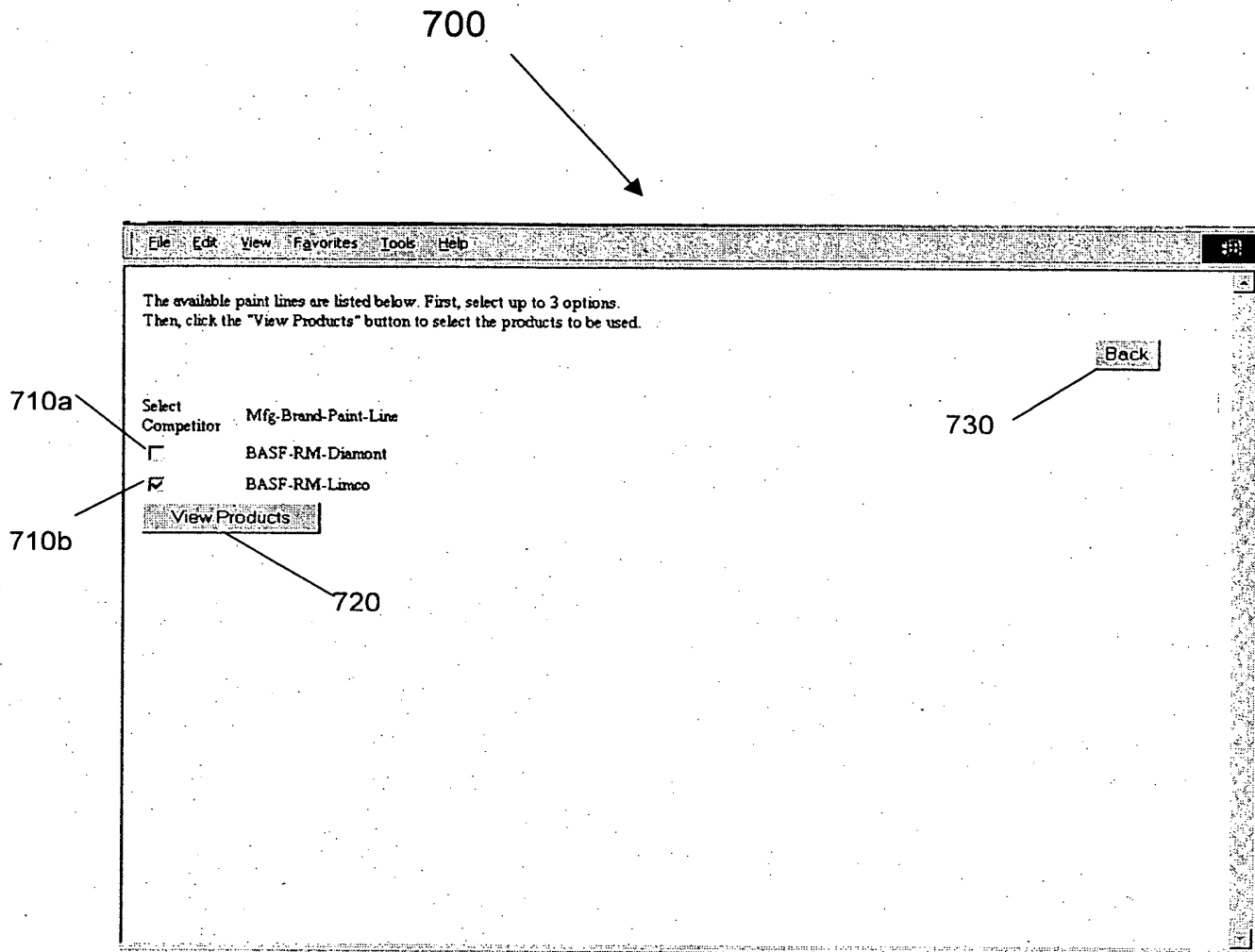


Fig. 2h

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800

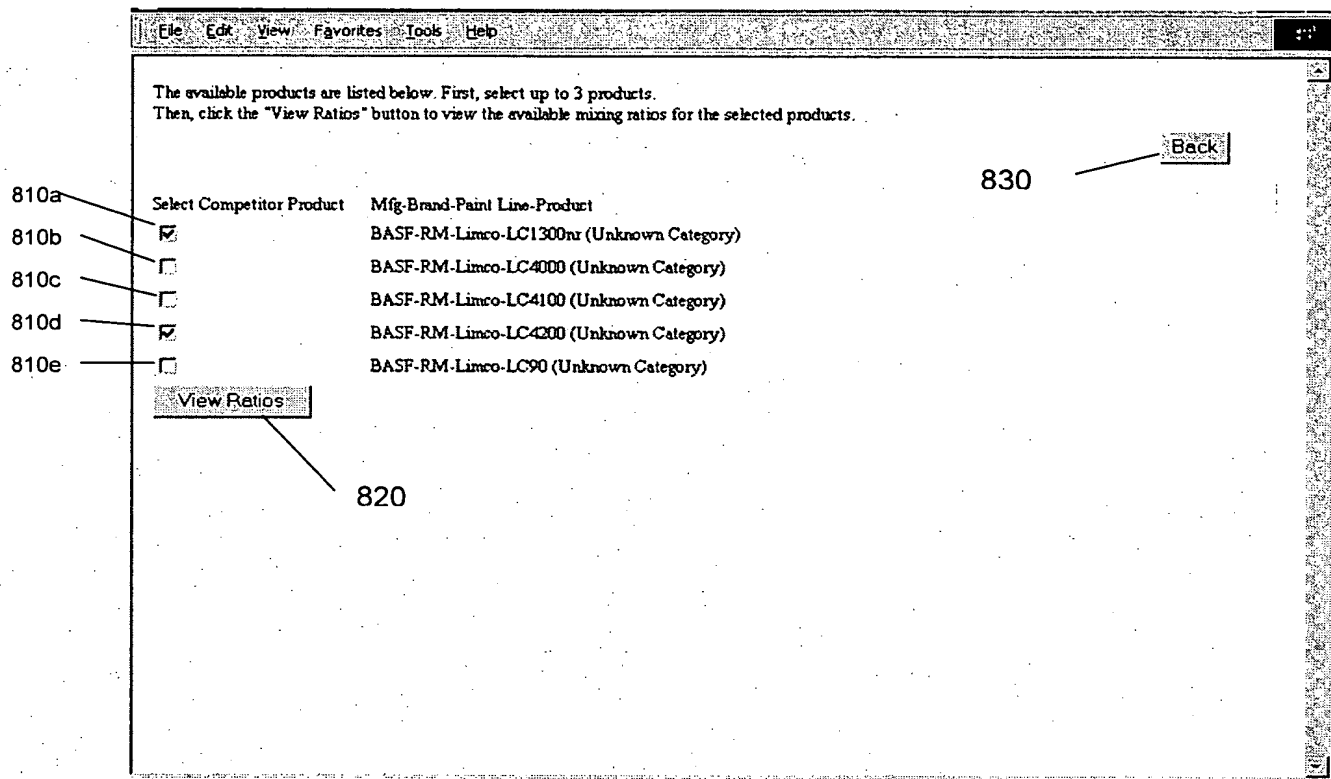


Fig. 2i

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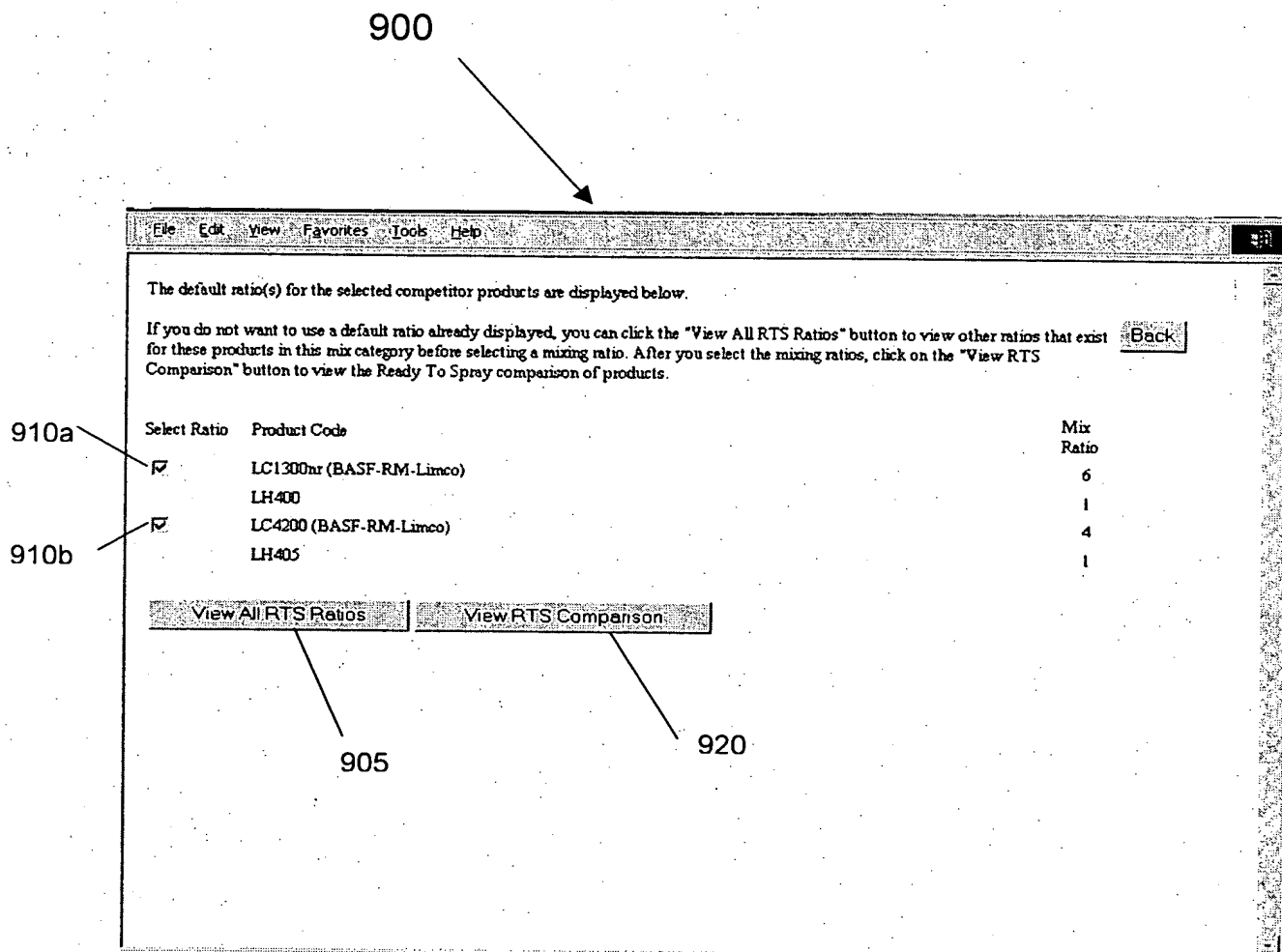


Fig. 2j

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50

RTS Comparison

The first ratio is for the product code selected. The related ratios are displayed below it.

Enter Discount Percentage: %

Product Code	Package Size	Cost	Ounces	Cost per Ounce	Mix Ratio	Cost of Mixed Oz
PPG-PPG NA-DELTRON 2000 - Clear						
1a DCU2010	2a 1 Gallon	\$161.90	3a 128	1.26	4 5.06	
1b DCX2011	2b 1 Quart	\$49.15	3b 32	1.54	1 1.54	5a 6.60
Cost per Ounce of Mixed Material				4a	5	1.32 5b
Cost of 32 Oz Sprayable Material						42.21
BASF-RM-Limco - Clear						
1c LC1300nr	2c 1 Gallon	\$99.80	3c 128	0.78	6 4.68	
1d LH400	2d 1 Pint	\$25.85	3d 16	1.62	1 1.62	5c 6.29
Cost per Ounce of Mixed Material				4b	7	0.90 5d
Cost of 32 Oz Sprayable Material						28.77 6a
Percent Difference from Base Comparison Product						31.84%
BASF-RM-Limco - Clear						
1e LC4200	2e 1 Gallon	\$88.40	3e 128	0.69	4 2.76	
1f LH405	2f 1 Quart	\$39.15	3f 32	1.22	1 1.22	5e 3.99
Cost per Ounce of Mixed Material				4c	5	0.80 5f
Cost of 32 Oz Sprayable Material						25.51 6b
Percent Difference from Base Comparison Product						39.56%

Fig. 3a

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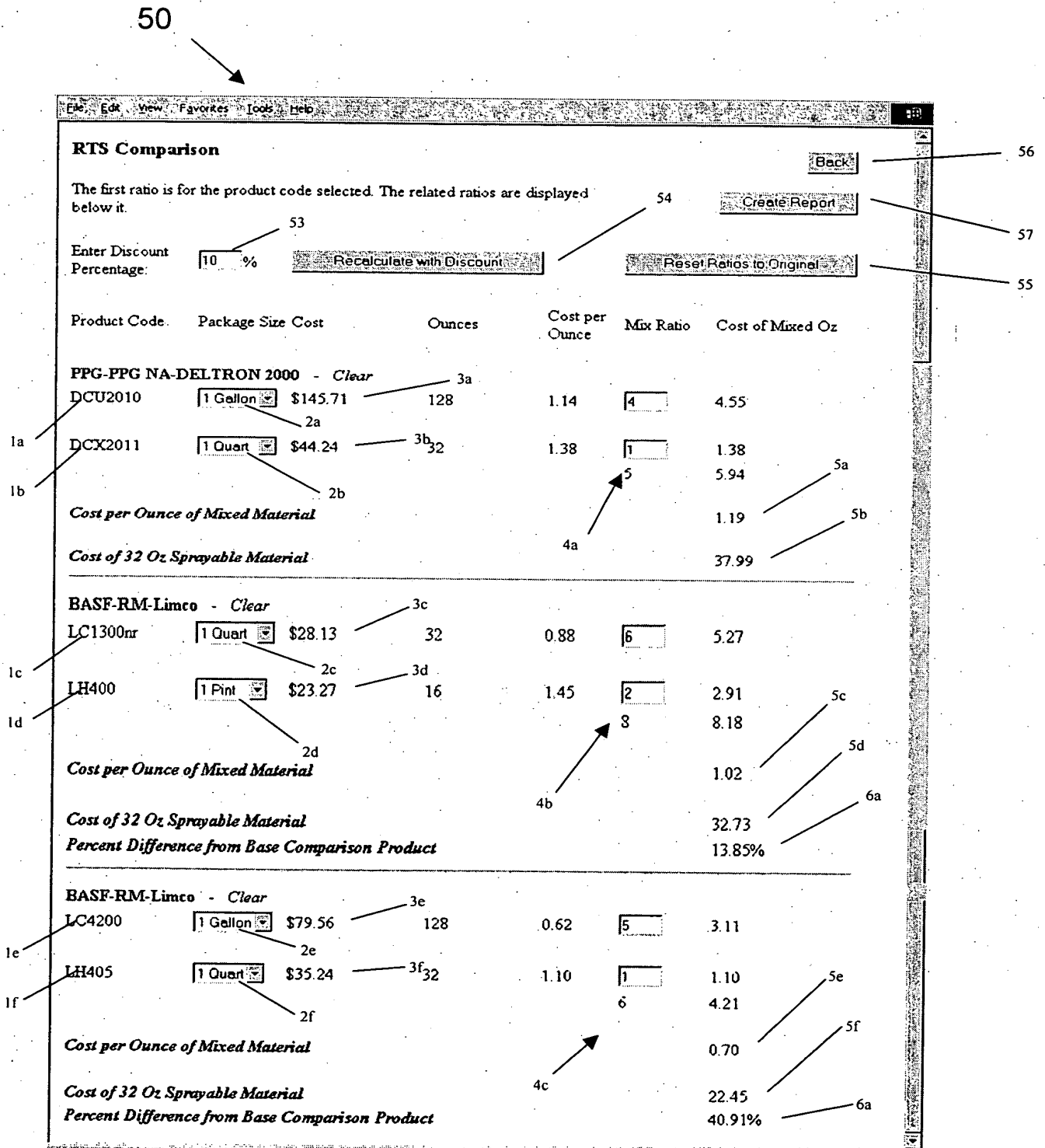


Fig. 3b

METHODS AND SYSTEMS FOR ILLUSTRATING AND COMPARING PRODUCT DATA
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RTS Comparison 03-February-2004

PPG-PPG NA-DELTRON 2000

Product Code	Package Size	Cost	Ounces	Cost per Ounce	Mix Ratio	Cost of Mixed Ounces
DCU2010	1 Gallon	\$ 145.71	128.0	1.14	4.00	4.55
					4.00	4.55
<i>Cost per Ounce of Mixed Material</i>						\$1.14
<i>Cost of 32 Oz Sprayable Material</i>						\$36.43

BASF-RM-Limco

Product Code	Package Size	Cost	Ounces	Cost per Ounce	Mix Ratio	Cost of Mixed Ounces
LC1300mr	1 Gallon	\$ 89.82	128.0	0.70	6.00	4.21
LH400	1 Pint	\$ 23.27	16.0	1.45	2.00	2.91
					8.00	7.12
<i>Cost per Ounce of Mixed Material</i>						\$0.89
<i>Cost of 32 Oz Sprayable Material</i>						\$28.47

BASF-RM-Limco

Product Code	Package Size	Cost	Ounces	Cost per Ounce	Mix Ratio	Cost of Mixed Ounces
LC4200	1 Gallon	\$ 79.56	128.0	0.62	5.00	3.11
LH405	1 Quart	\$ 35.23	32.0	1.10	1.00	1.10
					6.00	4.21
<i>Cost per Ounce of Mixed Material</i>						\$0.70
<i>Cost of 32 Oz Sprayable Material</i>						\$22.45

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1

Fig. 4

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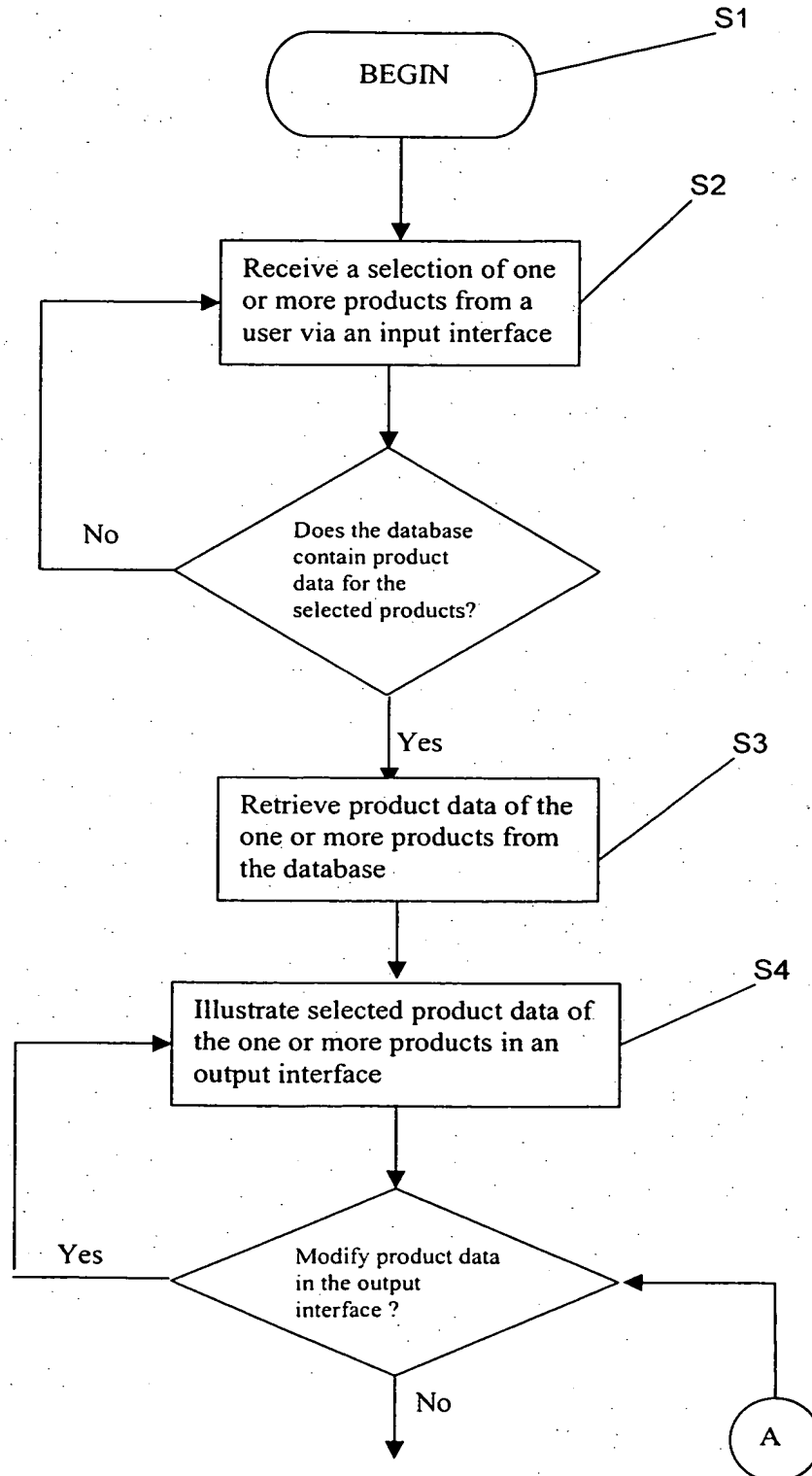


Fig. 5

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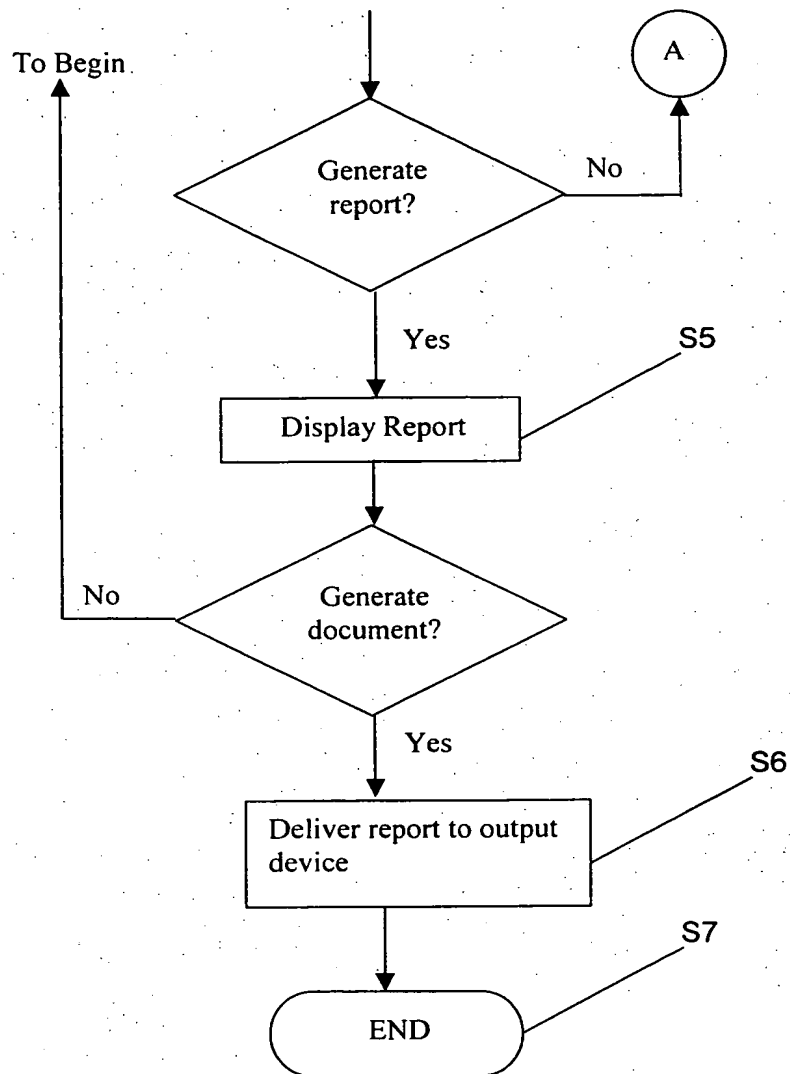


Fig. 5 (con't)